# JUSTIN A. TRAVIS

Psychology Department
University of South Carolina – Upstate, Spartanburg SC 29303
(864) 237-2316
jtravis@uscupstate.edu

# **Education**

North Carolina State University	PhD: Industrial/Organizational Psychology	
Tiorin curomia state emiversity	ThD. Industrial/Organizational T sychology	
University of Missouri – St. Louis	MA: Industrial/Organizational Psychology	
<b>University of South Carolina – Upstate</b>	BS: Ex	perimental Psychology
Academic Posts		
University of South Carolina – Upstate		
Instructor – Dept. of Psychology		08/2018 – Present 08/2014 – 08/2016
Presbyterian College		
Adjunct – Dept. of Economics & Business A	dministration	08/2018 - 12/2018
Adjunct – Dept. of Psychology		08/2014 - 12/2014
North Carolina State University		
Provost Doctoral Fellow		08/2016 - 08/2018
$Instructor-Dept.\ of\ Psychology$		
Teaching Assistant – Dept. of Mana	gement	
Meredith College		
Adjunct Professor of Psychology		01/2018 - 05/2018
Limestone College		
Adjunct – Dept. of Psychology		08/2013 - 12/2015
ECPI University		
Instructor of Psychology		03/2013 - 08/2014
Greenville Technical College		
Adjunct – Dept. of Behavioral Sciences		06/2013 - 05/2014
University of Missouri – Saint Louis		08/2009 - 05/2011
Graduate Teaching Assistant – Dr. Dyan H		
Graduate Teaching Assistant – Dr. Miles Po		
Graduate Research Assistant – Dr. Miles Po	itterson	
University of South Carolina – Upstate		
Teaching Assistant – Dr. Andrew Beer		08/2008 - 12/2008

# **Courses Taught by Department**

# **Psychology**

Introductory

General Psychology (10 sections)

Psychological Adjustment (2)

Survey

Applied Psychology (2) Childhood Development (1)

Cognitive Development of Children (1) Human Growth & Development (9)

Industrial/Organizational Psychology (5) Positive Psychology (3)
Social Psychology (4) Theories of Personality (15)

Advanced (Juniors and Seniors)

Advanced Research Methods (4) Personnel Psychology (1)
Psychometrics (1) Psychological Testing (1)
Research Methods and Analysis (3) Social Influence (2)

Service learning (Business and Psychology majors)
Psychology at Work\* (2)

#### **Business Administration and Management**

Consumer Behavior (1) Human Resources Management (1) Industrial/Organizational Psychology (2)

#### Nursing

Lifespan Development (4)

#### **Research Interests**

Counterproductive work behavior Self-regulation and motivation

Entrepreneurship

Psychological measurement

#### **Refereed Publications**

- Wilgus, S.J., & **Travis, J.** (2019). A comparison of ideal-point and dominance response processes with a trust in science Thurstone scale. In M. Wiberg, S.A. Culpepper, R. Janssen, J. González & D. Molenaar (Eds.), *Quantitative Psychology The 83rd Annual Meeting of the Psychometric Society*, pp 415-428. NY: Springer ISBN 978-3-030-01310-3
- **Travis, J.** (2019). Using artificial websites in e-recruitment research: An example in applicant attraction. *Journal of Organizational Psychology*, 19(3), 81-92.
- **Travis, J.**, & Freeman, E. (2017). Predicting entrepreneurial intentions: Incremental validity of proactive personality and entrepreneurial self-efficacy as a moderator. *Journal of Entrepreneurship Education*, 20(1), 56-68.
- **Travis, J.**, Kazyscki, A., Gedden, M., & Bunde, J. (under revision). Some stress is good stress: The Challenge-hindrance framework, academic self-efficacy, and academic outcomes. *Journal of Educational Psychology*
- Travis, J. & Bunde, J. (under review). Self-regulation in college: The influence of self-efficacy,

<sup>\*</sup> Community partners have spanned: entrepreneurial start-ups, autism service providers, local nonprofits, a large hospital system, and international manufacturing firms.

- need satisfaction, and stress on GPA, persistence, and satisfaction. Psychological Reports
- **Travis, J.** (under review). Motives-signal model of applicant attraction: The interaction of inferences and information processing motives. *International Journal of Organization Theory and Behavior*
- **Travis, J.**, Noble, S., Schaible, S., & Priest, L.\* (under review). Warm or competent leader? The stereotype content model and implicit leadership theories for nonprofit and for-profit business leaders. *Nonprofit Management & Leadership*
- \* denotes undergraduate research assistant

## **Peer-reviewed Conference Papers**

#### National and International Conferences

- Neale, C., & **Travis, J.** (under review). Development and validation of the dark job crafting survey. Submitted to the 35<sup>th</sup> Annual Society for Industrial and Organizational Psychology conference, Austin, TX.
- **Travis, J.,** & Neale, C. (under review). An individual differences' perspective on information-processing in an e-recruitment context. Submitted to the 35<sup>th</sup> Annual Society for Industrial and Organizational Psychology conference, Austin, TX.
- **Travis, J.** (2019). The bright side of stress: Self-regulation and academic outcomes. *Presented at the 34<sup>th</sup> Annual Society for Industrial and Organizational Psychology conference, Washington, D.C.*
- Neale, C., **Travis, J.**, & Wilgus, S.J. (2019). Explain yourself: Dark personality, moral disengagement, and justice perceptions. *Presented at the 34<sup>th</sup> Annual Society for Industrial and Organizational Psychology Conference, Washington, D.C.*
- Wilgus, S.J., **Travis, J.**, Neale, C. (2019). When dark personality gets darker: The intersection of personality, moral disengagement, injustice, and counterproductive workplace behaviors. *Presented at the 34<sup>th</sup> Annual Society for Industrial and Organizational Psychology Conference, Washington, D.C.*
- **Travis, J.**, Noble, S., Schaible, S., & Priest, L.\* (2018). Nonprofit versus for-profit leader perceptions via the stereotype content model. *Presented at the Society for the Psychological Study of Social Issues conference, Pittsburgh, PA.*
- **Travis, J.**, & Neale, C. (2018). Failing to live up to your espoused values? Employees strike back. *Presented at the 33<sup>rd</sup> Annual Society for Industrial and Organizational Psychology conference, Chicago, IL.*
- **Travis, J.,** & Wilgus, S.J. (2018). Comparing ideal point versus dominance methods for measuring trust in science: All hail Thurstone? *Presented at the 83<sup>rd</sup> Annual International Meeting of the Psychometric Society, New York, NY.*
- **Travis, J.** (2017). Signaling values in e-recruitment: Person-organization fit approach to organizational attractiveness. *Presented at the 32<sup>nd</sup> Annual Society for Industrial and Organizational Psychology conference, Orlando, FL.*

## Regional Conferences

Griffin. J., **Travis, J.**, & Freeman, E. (2019). Does knowing someone has a disability or disorder affect friendship? *Presented at the 65th Annual Meeting of the Southeastern* 

- Psychological Association, Jacksonville, FL.
- **Travis, J.** (2018). Information processing motives in the context of e-recruitment: Self-concern and other-orientation as moderators. *Presented at the 64<sup>th</sup> Annual Southeastern Psychological Association conference, Charleston, SC.*
- **Travis, J.**, & Bunde, J. (2016). Hindrance and challenge stressors on campus: Impact on GPA, turnover intentions, and potential moderators. *Presented at the 62<sup>nd</sup> annual conference of the Southeastern Psychological Association, New Orleans, LA*.
- **Travis, J.**, & Freeman, E. (2016). Beyond the big five: Incremental validity of proactive personality and the role of self-efficacy in predicting entrepreneurial intentions. *Presented at the 62<sup>nd</sup> annual conference of the Southeastern Psychological Association, New Orleans, LA.*
- **Travis, J.**, Pierce, H., Grabowski, J. Ruppel, S., Jenkins, W., Griffin, J., & Kizer, J. (2008). Are they depressed or just old? Recognition of depressive symptoms by an elderly population. *Presented at 7<sup>th</sup> annual Georgia Undergraduate Research in Psychology conference, Kennesaw, GA.*
- Pierce, H., **Travis, J.**, Grabowski, J., Ruppel, S., Jenkins, W., Griffin, J., & Kizer, J. (2008). Misinterpreting symptoms of depression. *Presented at the 7<sup>th</sup> annual Georgia Undergraduate Research in Psychology conference, Kennesaw, GA*.

#### Local Conferences

- Griffin, J. **Travis**, **J.** & Turnage, C.\* (2019). Being alone: Does awareness of depression limit willingness for social contact and affect social relationships? *Presented at the 15<sup>th</sup> annual South Carolina Upstate Research Symposium, Spartanburg, SC.*
- Freeman, E., **Travis, J.**, & Rogers, T. (2016). Virtual team building: Engineers + Psychologists = Successful virtual teamwork. *Presented at the 4<sup>th</sup> annual QEP conference, Spartanburg, SC*.
- **Travis, J.** (2016). Recruiting in the dark: Signaling theory and corporate social performance.

  \*Presented at the 12th annual South Carolina Upstate Research Symposium, Spartanburg, SC.
- **Travis, J.** & Freeman, E. (2016). Entrepreneurial intentions: Incremental validity of proactive personality and entrepreneurial self-efficacy. *Presented at the 12<sup>th</sup> annual South Carolina Upstate Research Symposium, Spartanburg, SC.*
- Edwards, P., **Travis, J.**, & Griffin, J. (2016). The role of stimulus qualities, gender stereotypes and initial reactions in predicting non-fan reactions to an atypical internet fandom. *Presented at the 12<sup>th</sup> annual South Carolina Upstate research symposium, Spartanburg, SC.*
- \* denotes undergraduate research assistant

#### **Invited Talks, Debates, and Workshops**

- Bracken, D., Craig, S.B., Mendelson, R., Veech, A., **Travis, J.**, & Patel, R. (2019). Traditional vs. Online IO Graduate Programs: Can They Coexist? *Debate presented at the 34<sup>th</sup> Annual Society for Industrial and Organizational Psychology conference, Washington, D.C.*
- Travis, J. (2017). Introduction to Industrial/Organizational Psychology: Science and Practice.

*Invited presentation at 24<sup>th</sup> meeting of the North Carolina Psychological Foundation at NC Central University.* 

- **TOLD, LLC** & G-FORCE Collaborations (2017). Developing Leaders in the Upstate. *Leadership workshop series for the Spartanburg Chamber of Commerce.*
- **TOLD, LLC** (2016). Leadership development in the 21<sup>st</sup> century. *Invitation to speak by South Carolina Department of Employment and Workforce in Gaffney, SC.*

#### **Current Projects' Pipeline**

- **Travis, J.**, & Craig, S.B. (under revision). Personality and Entrepreneurial Behavior: Relations among Entrepreneurship-relevant Traits and Entrepreneurial Status, Intentions, and Prior Venture Experiences.
- **Travis, J.,** & Craig, S. B. (preparing for submission). Examination of employee deviance patterns: A person-centered approach to counterproductive work behavior. Submitted to the 35<sup>th</sup> Annual Society for Industrial and Organizational Psychology conference, Austin, TX.
- Wilgus, S.J., **Travis**, **J.**, Neale, C., Andrews, J. (preparing for submission). Interactions between personality and situations in counterproductivity: Moral disengagement as a facilitator.
- Wilgus, S.J., **Travis, J.**, & Gedden, M. (data collection). Development of the PCHI-Long scale and investigation of differential item functioning.
- Wilgus, S.J., Priest, L.\*, & **Travis**, **J.** (data collection). Scope of change and organization financial performance.
- Meek, S.W., Phillips-Meek, M. C., & **Travis J.** (preparing for IRB submission). The role of technology and personal responsibility in evaluating deception.
- \*denotes undergraduate research assistant

## **Applied Experience**

# **University of South Carolina Upstate – Academic Affairs**

07/2019 – Present

Statistical & Research Analyst II

• Performs both front-end (e.g., survey construction and data collection methods) and backend (e.g., data analysis and modeling, technical reporting) duties for the office of Institutional Effectiveness and Compliance, as well as other quantitative and qualitative research projects for other stakeholders, university-wide.

# The Occupational Information Network (O\*NET)

02/2018 - 02/2019

Research Associate

• Multi-project research analyst for the United States Department of Labor, Employment and Training Administration, and NC Department of Commerce collaboration on the National Center for Occupational Information Network (O\*NET) development. Projects included lay title reviews, usability and user experience (UX) research, new occupation task development, and website evaluation for O\*NET's online presence and associated Department of Labor initiatives (e.g., My Next Move).

# **Talent Organization & Leadership Development**

08/2014 – Present

Co-founder

• Specializing in leadership assessment and executive coaching, more than a dozen firms have acquired seed money, angel investments, and venture capital investments while

working with TOLD, LLC.

- Invited talks and workshops have spanned private (e.g., Chamber of Commerce) as well as government organizations (e.g., SC Department of Employment and Workforce).
- Completed projects have ranged from organizational development and design to executive assessment and coaching with clients from private firms, the public sector, not-for-profit enterprises, and sole proprietors.

#### **Professional Affiliations**

Academy of Entrepreneurship

Association for Psychological Science

Association for Talent Development – Upstate SC Chapter

North Carolina Industrial Organizational Psychologists

Psychometric Society

Society for Industrial Organizational Psychologists

Southern Management Association

Southeastern Psychological Association

*Spartanburg Chamber of Commerce – Member* (TOLD, LLC)

## **Awards and Recognitions**

*Thayer Travel Award* (2019)

Nominated – The Honor Society of Phi Kappa Phi (2018; 2019)

Featured Top Poster – Society for Industrial and Organizational Psychology conference (2017)

Provost Doctoral Fellowship Award - North Carolina State University

Honored Faculty – University of South Carolina Upstate (2016)

Honored Faculty – University of South Carolina Upstate (2015)

Freshman AGOGE Advocate Award – University of South Carolina Upstate (2015)

Psi Chi Honor Society – University of Missouri – St. Louis (2011)

1<sup>st</sup> place, Outstanding Poster Award – Georgia Undergraduate Research in Psychology conference (2008)

Dean's List – University of South Carolina Upstate (2007; 2008)

## **Editorial Experience**

Ad Hoc Reviewer – Gender Issues

Ad Hoc Reviewer – Journal of Leadership Studies

Ad Hoc Reviewer – Psychological Reports

#### **Institutional Service and Appointments**

## **North Carolina State University**

Committee on Evaluation of Teaching (2017; 2018)

 $Psychometrics\ Lab\ (2016-2019)$ 

*Leadership Lab* (2016 – 2018)

**University of South Carolina – Upstate** 

Faculty Honor Court (2015 – 2016) Faculty Sponsor – Psychology Club (2016) QEP Focus Group Facilitation (2015; 2016) Alumni Survey Review (2014)

## **Additional Skills and Expertise**

- Data analysis: Item response theory (IRT), structural equation modeling (SEM), latent class analysis (LCA), and latent profile analysis (LPA).
- Statistical packages: SPSS, SYSTAT, Excel, R, Mplus & AMOS.
- Certified in Hogan Assessments Systems (HPI, MVPI, & HDI).
- 8+ years training students in quantitative and qualitative research methods and analysis
- Applied human resources experience from training employees on the floor to c-suite coaching
- Multilevel presentation experiences including: safety training to industrial skilled/unskilled workers, teaching from primary school to upper-level university students, professional talks to corporate HR leaders, and group and individual seminars for executives.
- Experience developing **Quality Matters**-approved online course.